



What We Offer:

- Research Support Services: Members gain access to the different research services, resources, and tools offered by ITHS, including the ITHS Research Navigator.
- Community Engagement: Members can connect with regional and community based practice networks
- **Education & Training:** Members can access a variety of workforce development and mentoring programs and apply for formal training programs.
- Funding: Members can apply for local and national pilot grants and other funding opportunities. ITHS also offers letters of support for grant submissions.

ITHS Institute of Translational Health Sciences accelerating research. Improving Health.

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Contact our Director of Research Development



- Project Consultation
- Strategic Direction
- Resources and Networking

Melissa D. Vaught, Ph.D. ithsnav@uw.edu 206.616.3875

Upcoming Career Development Series 2020

September 30th: K Awards – The Next Step



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Career Development Series 2020

Feedback

At the end of the seminar, a link to the feedback survey will be sent to the email address you used to register.

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Career Development Series 2020

The Art of Giving and Receiving **Constructive Feedback**

Presented by Sara Kim, PhD



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Learning Objectives

- Describe purposes of feedback including appreciation, evaluation, and coaching
- Explain factors that may make feedback giving and receiving challenging
- Apply the reframing technique as a feedback delivery tool



The Art of Giving and Receiving Constructive Feedback

ITHS Career Development Series

September 23, 2020

Sara Kim, PhD
Research Professor, Surgery, Associate Dean
for Educational Quality Improvement
School of Medicine, University of Washington

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"What do I love about your bread? The taste. Appearance. Sugar crystal topping. How it compliments butter so well. The only criticism I can offer is how the bread is a little dense and just a tad dry."

(Julian, Age 13)





EDGAR H. SCHEIN

HUMBLE
INQUIRY

The Gentle
ART of Asking
INSTEAD
OF TELLING

THE SCIENCE AND ART OF
RECEIVING FEEDBACK WELL

"even when it is off base, unfair, poorly delivered, and, frankly, you're not in the mood
Copyrighest Manual

Copyrighted Manual

NEW YORK TIMES BESTSELLER

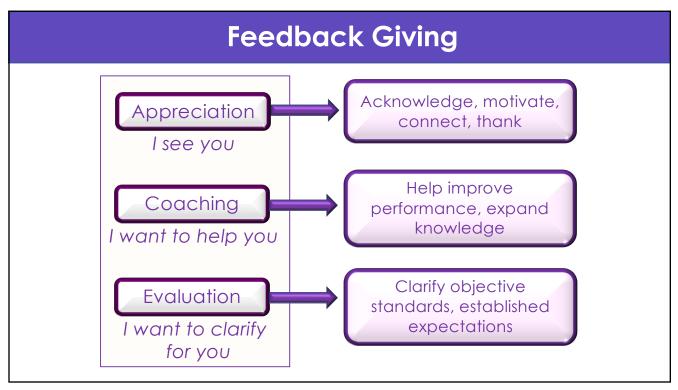
Douglas Stone & Sheila Heen
of the Instrument Negociation Project and countries of
DIFFICULT CONVERSATIONS

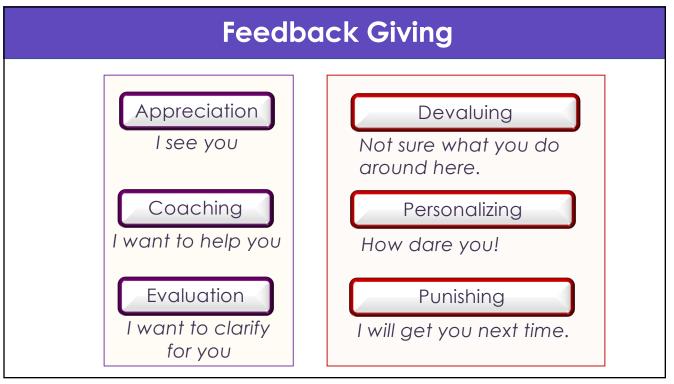
Thanks

for the
Feedback

The science and art of
RECEIVING FEEDBACK WELL

"even when it is off base, unfair, poorly delivered, and, frankly, you're not in the mood
Copyrighest Manual





Outline of Session Scope What are the key purposes of feedback? How do we make feedback giving and receiving helpful? How do we make feedback Giving

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Breakout Session: Questions

- What do you value in feedback others provide to you?
- What makes it difficult to receive feedback provided to you?
- How do you prepare yourself before giving feedback to others?

Breakout Session: Key Discussion Points

What do you value in feedback others provide to you?

- Specific nature of the feedback.
- Leaves room for ongoing conversation.
- Balanced content covering both positive and negative aspects of performance.
- Signal that the feedback provider has vested interests in my growth even if the feedback may sting me.

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Breakout Session Key Discussion Points

What makes it difficult to receive feedback provided to you?

- Prior negative experiences involving poor instances of feedback others gave to me.
- The imposter syndrome may not allow me to fully embrace the positive feedback that I deserve.
- The mental chatters formed by my perceptions around what I am hearing may prevent me from being present to the feedback being delivered to me.

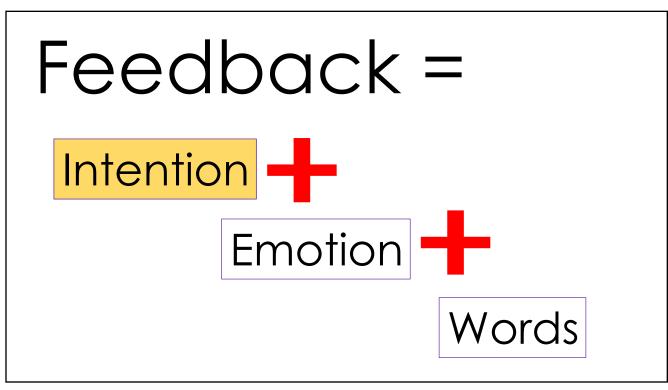
Breakout Session Key Discussion Points

How do you prepare yourself before giving feedback to others?

- I try to allow others to prepare mentally by sharing the written feedback in advance of discussing it.
- I appreciated when my supervisor invited me to add my input to the evaluation mid-point.
- Cultivating a good relationship with supervisors and subordinates creates a foundation of trust. This allows difficult feedback to be communicated while preserving the relationship.

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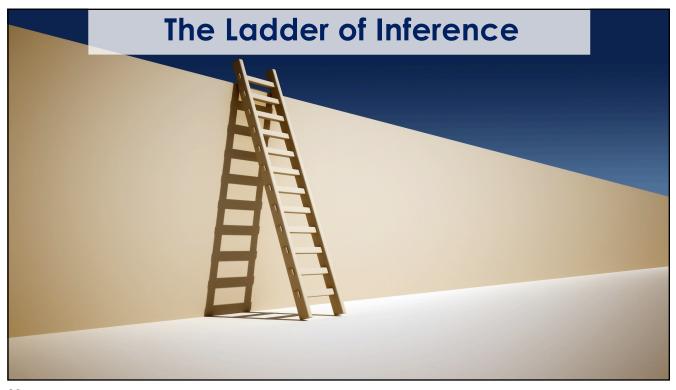
Principles of Feedback Giving and Listening 1 Clear Purpose 5 Allow Bidirectional Input 2 Timely 6 Inquiry 3 Specific 7 Advocacy (Self, Others) 4 Respectful Engagement 8 Follow Up

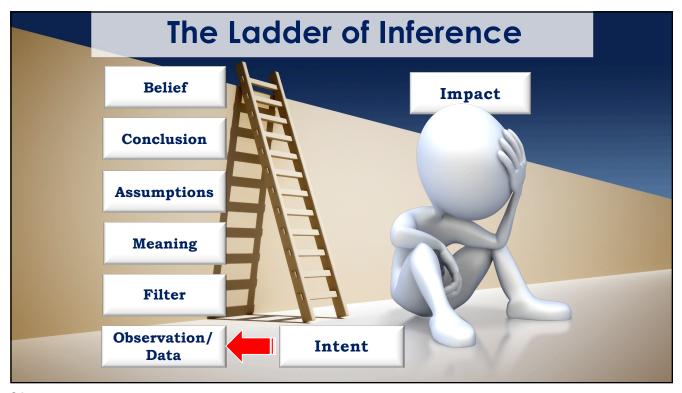


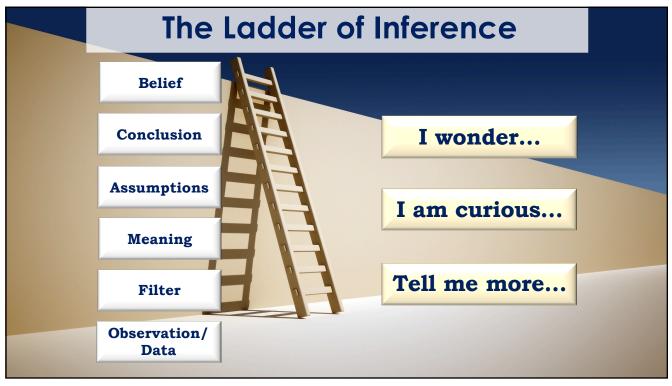


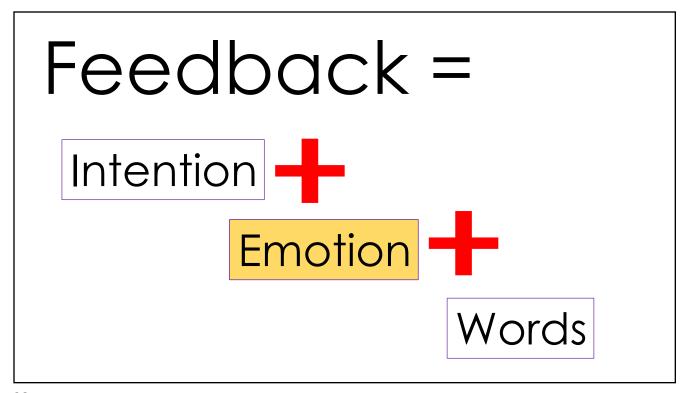
- Access my ignorance and ask for information in the least biased and threatening way.
- Maximize my curiosity and interest in the other person's perspectives.

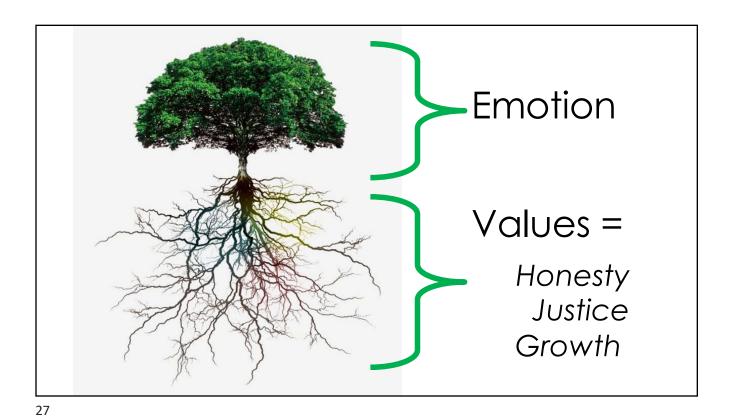
Schein EH. Humble inquiry: The gentle art of asking instead of telling. Berrett-Koehler Publishers; 2013 Sep 2.



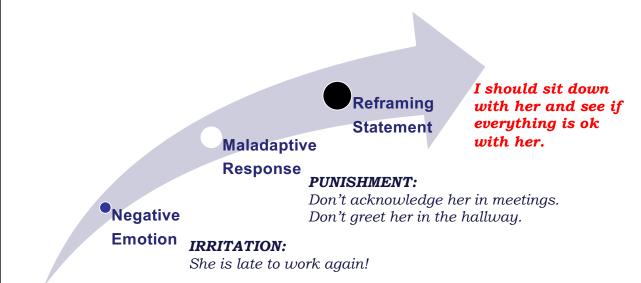








Role of Emotions in Feedback



Goleman D, Langer E, Congleton C, McKee A. Harvard Business Review Emotional Intelligence Collection (4 Books)(HBR Emotional Intelligence Series). Harvard Business Press; 2017 Apr 18.

Role of Emotions in Feedback

Reframing Statement I am a professional. I will structure my self-assessment in a way that would allow us to have a structured and productive conversation.

Maladaptive

Response SABBOTAGE:

I am not going to invest a lot of time in my self-assessment.

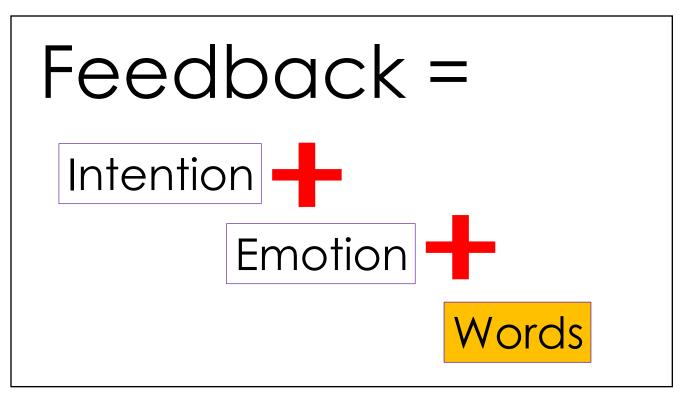
Negative

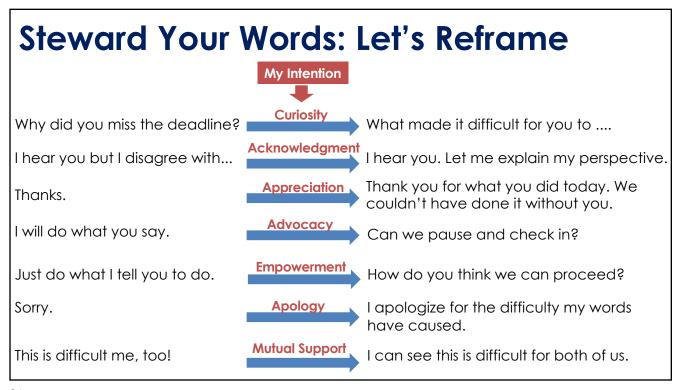
Emotion DISAPPOINTMENT

What's the point of the annual review? I get don't useful input from my superior.

Goleman D, Langer E, Congleton C, McKee A. Harvard Business Review Emotional Intelligence Collection (4 Books)(HBR Emotional Intelligence Series). Harvard Business Press; 2017 Apr 18.

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Let's Practice

You saw an email from Chris, Your supervisor, with the subject line: **FYI regarding my concern**. "Pat, I understand from Alex there has been a delay in finalizing the progress report because you haven't completed your task. As you know, I value teamwork and what I am hearing about your work concerns me. Please see me."

After 3 years, you were feeling quite comfortable in your role and were always proud of the work. You have gotten along with everyone but Alex is a different story. Even though both of you were hired around the same time at the same level, Alex treats you like a subordinate by bossing you around. Alex talks over you in meetings and tends to dominate discussions. "How dare Alex throws me under the bus when I had clearly mentioned that I was still waiting for some data to analyze," you murmured as you felt your face getting hot.

When you joined Chris on Zoom, Chris starts the meeting by saying: "Pat, teamwork is really important. When you don't deliver your task and don't alert others, it creates a domino effect. Thought it would be helpful for us to chat about how to improve your performance."

What would you say to Chris? Explain your intention and emotion associated with your words.

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Questions?



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Feedback Survey

A link to the feedback survey has been sent to the email address you used to register.

Please get out your device, find that email, and spend a few moments completing that survey before you leave today.

Tip: If on a mobile device, shift view to landscape view (sideways) for better user experience.

